**Personal**

**Name** Johannes (Hans) van Leuven

**Gender** Male **Family** Wife 3 kids

**Date of birth** 12 01 1965 **Home city:** Venlo

**Hobbies** Travel, History, Culture, Music

**Education**

**1984 - 1989** BSC of science in Mechanics

**1977 - 1984** Pre University school (VWO Diploma)

**Trainings**

2018 started training program @ Dekra for Lead-auditor. 2016 Philips certificate Lead-Auditor medical ISO13485 and ISO9001. 2014-2017 more then 30 trainings on regulated Consumer lifestyle and Medical industry. 2000 to 2010, Coaching and self-reflection courses, six sigma, lean trainings, strategic suppliers selection. During 2000 Manufacturing Excellence program by KPMG, a Lean on the job, training program where I was responsible for the quality team. Before 2000 technical and strategic sourcing trainings many technical fields.

**Summary job experience**

Project management for startups and transfers related to complex integrated and regulated products. Projects included arranging sourcing, contracts, and service level agreements. Mainly from scratch but also building on the local sourcing capabilities over last 20 years. Teamed up and gave direction with suppliers in >20 countries. Last >10 years besides greater Europe and US also in Asia. Key strengths include process improvement with focus on time to market, strong analytical and intercultural skills. Setup local factories empowering local teams including selecting a local source base and have this source base run on target for years by local professionals. Realized Real-time reporting organized of key parameters. Since 2 year also acting as a Lead-auditor auditing ISO 9001 and ISO13485.

My **natural fit roles according** to team members, coworkers inside and outside mother company:  Enterprising, Competitive, persuasive, energetic, works well outside-the-box.  Realistic; Likes to get things done, practical, stable, results-driven. Investigative; Prefers strategy, thinking, organizing, analytical, curious.

My **Most Well-Known Traits** according to others: 1. Builds trust & credibility 2. Focuses on customer success  3. Communicates very clearly  4. Admits mistakes  5. Bold, decisive. 6. Enabling market extension.

**Personal Specific Qualities** Wide technical as well as international interest and experience. Proactive attitude, Lean thinking approach, Analytical skills, "Out-of-the-box" thinker, Participative team leader, Committed to learn, Self-motivated and results oriented. Decision maker, get’s things done.

**Personal Global Qualities**  Relation builder, Cost driven, Customer oriented, Adapt quickly to local culture and business styles, while considering Business Ethics.

**Personality** Open, easy to reach personality, not to formal but can be formal. Can boost self confidence level of a local factory and people while controlling the risk level.

**Specialties** Startups and factory transfers anywhere. Experience also in China, Malaysia Western Europe, Eastern Europe, USA. Will lead the process and advice to optimize a Design for benchmarking on sourcing in Asia, Western Europe, USA, and East-Europe. Startup or transfer manufacturing and supply chain to and from other cultures.

**Work experience details**

**2018 Jan free-lance consultant NPI architect for volume production tooling @ ASML. Training program for free-lance Lead-auditor ISO @ Dekra**

**2016 October – 2017 December: NPI for CM++/ODM integrated IoT (Internet of Things) product for Consumer Lifestyle Philips.**

Manage new innovations within the trinity of Marketing Integral Project Lead Innovation being the pillar organizing the Industrialization with the Supplier(s). Manage the industrialization where a supplier and 2nd tiers will integrate IoT (internet of Things) sensors by supplying data to the end user smart phone in an application (uGrow; uGrow - the world’s first medical baby app with connected devices giving you personal advice that matter). Supplier will integrate mechanical cutting edge hardware using connected hardware and firmware sharing data on a global platform with a medical potential in future. Responsible for sub business new product industrialization which includes new technologies and suppliers for the Innovation Site team.

**2016 December – now:** **Lead-Auditor supplier assessment for Philips Consumer Lifestyle.** Audit team will evaluate: Management, Engineering, Production, Supply Chain management.

**2014 June – now: Fulltime consultancy @Philips Consumer Lifestyle.**

Hired in a role as Senior Project Manager for Lifecycle management and Change management @ Philips for Consumer Lifestyle, Health and Wellness. Responsible for supplier transfers of existing and just released products for Health and Wellness medical devices. Secure the supply of the Products to the countries while improving teams and Products performance in Cost, quality and experience. Medical device certifications and transitions to new suppliers including having the team support various major design changes with new part and ODM suppliers. Core team consists of Research, Supplier development, Marketing, New product introduction, Quality Assurance, Test and Verification, Demand planning, Logistics, Safety Regulation and Compliance, Mechanical engineering, Technical Product Documentation, Purchasing, Clinical expert, Usability expert. As a team we developed working methods in a green field for Lifecycle management in a high tech medical consumer environment.

**2016 Stopped being Owner Reliable LED**

Natural growth over 2M was not possible without major private investments by all participants. I was not able to follow my business partners in these investments.

**2010 - now Have it Made and Reliable Led**

**Consultancy for sourcing and NPI (new product introduction)**

Create source base and manufacturing mainly for LED based designs

• Influence design and Strategy

• Find and contract suppliers

• Arrange tooling and manufacturing

• Realize product

• Certificate product

• Sales support to ignite the sales.

Products were realized with Reliable Led 2 external partners to customer satisfaction. We received orders (>100k€) and developed new products on customer demand where we have established new co-operations. Investments in R&D > 300k€, people involved >20. With “Haveitmade“ I realized separate sourcing projects in Asia and Europe each about 25k-100k€ a year for third party.

**1991 - 2010 New Product Introduction** **Océ Technologies**

Océ does development and production of plotters and high-speed printers

Last 10 years I was mainly involved in new product introduction and relocation of manufacturing. The suppliers for manufacturing and parts were located all over the globe and mainly in Asia and Eastern Europe for productions sites in Asia Eastern Europe and Netherlands. Below a mix of the projects I was in the lead.

**2010 Coordinate new tooling development** for the Clean room including NPI multiple new projects

• Influence R&D on testability, source-ability and manufacture-ability

• Finalize green belt six sigma

• Deliver requirements and investment plans with suppliers.

Tooling >1M€ 4 projects. >5 people per project team, max 50% of my time

**2009 -2010 consultant/gatekeeper in Asian team** for transfer from China to Malaysia

• Improve tooling in China become independent of USA designers

• Create reporting structure condensing data for all products

Team in NL team in Malaysia team in China, 5 to 10 people per team. 5M€ a year products turnover, 200k€ tooling cost.

**June 2008 begin 2010 improvement projec**t in the Clean room and improve yield of inkjet heads performance in the Color plotter line.

• Improve internal yield from <50% to >95% reached >98%

• Work with Sanyo (Japan) to improve their outgoing yield (yield improved but we moved to other supplier due to technology)

• Capture perceptive consumer perception into measurable parameters with R&D. Implement and improve performance.

4 projects, more then 50 people involved, reduce unpredicted cost from 20k€ per week to zero for 2 projects. Remaining 2 out of 4 projects were finalized by team members leading their own satellite teams after making a start using the core team.

**2007 to 2008 relocate production and eliminate quality cost** of all scanners and folders back to Head-office from under target performing OEM.

* Yield increased from 50% to 98% error free installations (used in 39% of population all wide format products)
* Relocate 1500 parts
* Dismantle OEM organization and OEM suppliers

Scanners and folder caused half of the installation errors of all field-installations. Savings were massive >5M€/year. Installation time reduced to half a day instead of a day and return visit. Max 50% of my time. Team 20 people in NL and 10 in CZ.

**Main task 2003-2010 startup** productions lines from scratch in **Asia**

* Team-leader teams for startup crucial modules from scratch
* Work closely with R&D purchasing logistics and OEM teams in Malaysia, Singapore and China
* Evaluate supply base OEM and add suppliers fit for Océ
* Evaluate contracts with OEM and design strategy and supply chain profiles for all commodities and specials

Team >20 people in Malaysia Singapore, >20 people in China, 2 teams in EU. Initiated > 50 new suppliers in 17 countries in 2 years. Projects realized a 20M€ turnover a year in Malaysia Singapore and 5M€ in China. I started alone with locals from OEM, gradually growing the local organizations. Responsible for Manufacturing-setup, end-quality of the strategic modules stayed with me till 6 months stable on target. Direct responsibility was a year turnover 5M€ a year in China delegated responsible for 20M€ per year in Malaysia Singapore. Responsibility was fully delegated to the local organization build by the team.

**1995 -2003 Line team member** responsible for Manufacturing, Quality assurance and New product introduction.

* Line team member responsible for quality
* Setup logistic supply system for Lean manufacturing line
* Setup quality system in SAP
* Improvement projects to suppliers
* Manufacturing excellence program with KPMG
* Interaction to a wide scale of commodities

Line team had to run the plant with 2 portfolios of products and a delegate line in Czech Republic. At Peak more then 500 people employed and more then 50M€ turnover a year. Introduced self-steering teams 5S, key performance measurement. Etc….

**1991 to 1995** **New Product Development Engineer** New product architecture, design and engineering

• Technical courses: plastics, rubber technology, gears and transmission, silent constructions, 3Dcad, Plastic modeling, coaching courses, self-reflection.

**1990 Agricultural Engineering** - development of machines for Agriculture turn key projects.

**1989 Royal Dutch Army** organize orchestra logistics and participate in concerts.